# FRUSTRATION INTENSITY PREDICTION IN CUSTOMER SUPPORT DIALOG TEXTS

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### **ABSTRACT**

This paper examines the evolution of emotion intensity in dialogs occurring on Twitter between customer support representatives and clients ("users"). We focus on a single emotion type—frustration, modelling the user's level of frustration (on scale of 0 to 4) for each dialog turn and attempting to predict change of intensity from turn to turn, based on the text of turns from both dialog participants. As the modelling data, we used a subset of the Kaggle Customer Support on Twitter dataset annotated with per-turn frustration intensity ratings. For the modelling, we used a machine learning classifier for which dialog turns were represented by specifically selected bags of words. Since in our experimental setup the prediction classes (i.e., ratings) are not independent, to assess the classification quality, we examined different levels of accuracy imprecision tolerance. We showed that for frustration intensity prediction of actual dialog turns we can achieve a level of accuracy significantly higher than a statistical baseline. However we found that, as the intensity of user's frustration tends to be stable across turns of the dialog, customer support turns have only a very limited immediate effect on the customer's level of frustration, so using the additional information from customer support turns doesn't help to predict future frustration level.

# **KEYWORDS**

Neural Networks, Emotion Annotation, Emotion Recognition, Emotion Intensity, Frustration.

# **1. INTRODUCTION**

With the growing popularity of social networks and the exponential increase of user-generated content volume, automated language understanding is becoming ever more relevant. And emotion recognition plays no small part in this understanding. By their nature, humans are emotional beings, and emotions are very important for interpersonal communication. For this reason, many researchers have studied automatic emotion annotation, probably for as long as the machine learning field has existed. Most of these researchers have focused on variants of Ekman's emotion classification schema [1], annotating texts with several basic emotions. However, being interested in a specific task — namely, conversations between customers and customer support representatives — we concentrate on one specific emotion, frustration, and how it changes over the course of a dialog. The reason for this is that the main indicator of success for customer support is customer satisfaction or dissatisfaction, where dissatisfaction is captured by the emotion that we label as frustration.

In this work, we examine two hypotheses:

1. In customer support dialogs, the user's turn-by-turn frustration intensity can be predicted from the text of the user's message, and, in particular, from the presence of keywords – a

David C. Wyld et al. (Eds): NLP, JSE, MLTEC, DMS, NeTIOT, ITCS, SIP, CST, ARIA - 2020 pp. 261-273, 2020. CS & IT - CSCP 2020 DOI: 10.5121/csit.2020.101419

set of words (including also emojis and other non-lexical textual tokens) that correlate with specific frustration intensity levels.

2. In customer support dialogs, the frustration intensity of the user's current turn can be predicted from keywords in the user's previous turn together with keywords (from a different set) in the intervening turn from customer support. This targets the intuition that the manner in which the customer support representative responds to the user's utterances should have some effect on the user's emotional state going forward.

To test these hypotheses, we built a machine learning model and trained it on a dataset annotated specifically for this purpose, running a series of experiments as described in Section 5, Experiments and Results.

This paper is structured as follows: in Section 2 "Background and Related Work" we examine the previous works in the field of the emotion recognition and emotion intensity annotation, including the evolution of emotion in dialogs and available datasets. In Section 3 "Data Selection and Annotation" we explain how we the dataset for training the model was selected and annotated. Section 4 "Frustration Intensity Prediction" explains the concept of frustration used in our research, the definition of frustration intensity and its evolution is given, and the main terms are introduced. Section 5 "Experiments and Results" provides the detailed description of conducted experiments, models constructed, and results achieved. In Section 6 "Discussion" we discuss the results provided in Section 5 and their interpretation. Finally, Section 7 "Conclusions and Future Work" gives a short summary of this work, results achieved and their possible development.

# 2. BACKGROUND AND RELATED WORK

Virtually since the beginning of Machine Learning (ML) research, there have been attempts to apply ML to emotion annotation, first of speech (as the easier task, since speech signals carry additional, paraverbal information about the speaker's emotional state) and then also of text, as early as in 2005 by Alm et al. [2]. Most such researches used one or another version of Ekman's six emotion model [1]. Examples include Balahur et al., 2013 [3], Kao et al., 2009 [4] and others. With the development of social networks, the focus of work in emotion annotation has shifted toward emotion annotation in messages posted by users in social networks, such as Facebook, e.g. Al-Mahdawi and Teahan, 2019 [5], Weibo, e.g. Lee and Wang, 2015 [6] or Twitter, like Duppada and Hiray, 2017 [7], with Twitter being one of the most fruitful sources due to the open and concise nature of the posts it supports: short texts, sometimes accompanied by a picture or self-annotated with hashtags. Such self-annotations can even be used as the foundation for gold standard corpus labelling, as done by Gonzalez-Ibanez et al. in 2011 [8]. Several emotions have found their way into automated annotation, especially the basic emotions as identified by Ekman (fear, anger, joy, disgust, surprise and sadness), as for example Badaro et al., 2019 [9]. And even such elusive notions as sarcasm and irony have been researched, for example by Reyes et al., 2013 [10]. Frustration, however, has not been widely researched. There have been a few papers focusing on frustration, such as Klein et al., 2006 [11], or Hone, 2002 [12], but not many. Hu et al., 2018 [13] discuss the correlation between the emotional tone of customer support messages and user messages, and the tones they study include frustration among others. We believe that, especially in the field of business communication, automatic frustration recognition targets a relatively unaddressed need.

Whereas much earlier work sought primarily to output binary, categorical labels (predicting the presence or absence of specific emotions), labelling and predicting gradations of emotion

intensity is only recently becoming more widespread. Examples include Goel et al., 2017 [14], Bravo-Marquez et al., 2019 [15], and Badaro et al., 2019, analysing emotion intensity in tweets and providing a Weka package for automatically annotating tweets with intensities ratings for anger, fear, joy, and sadness. However, as there has been little work on frustration recognition in general, automatic recognition of frustration intensity mostly remains unaddressed - one exception being the aforementioned Hu et al., 2018, who annotated and modelled intensities for 8 differing emotional "tones" (or language production styles): anxious, frustrated, impolite, passionate, polite, sad, satisfied, and empathetic; our work differs from theirs in that we focus exclusively on frustration, while they explore correlations between the user's vs. the support agent's tone for all pairwise combinations of these 8 tones. Their work and ours also differ in the methods used for selecting keywords associated with a given tone or emotion, and in the architecture and goal of the machine learning models developed. Whereas they train a seq2seq model (sequence-to-sequence, using a recurrent neural network) for generating dialog responses with specified tones, we develop relatively simpler neural models for predicting user frustration gradations given previous user + support agent turns (their analysis of correlations between user vs support agent tones is carried out via linear regression.)

While there are several publicly available dialog datasets, for example Taskmaster-1 [16] or DailyDialog [17], none have directly addressed the modelling of participants' turn-to-turn emotional state dynamics in a goal-oriented context, to the best of our knowledge. With respect to dialog datasets and research on automated dialog agents (or "chatbots") an important distinction is often drawn between goal-oriented dialog agents (where the user is seeking to accomplish some task with assistance from the automated agent) vs. free-chat agents (which attempt to simulate human-style conversations with users, "chatting" with no specific goal other than entertainment, or, possibly, some kind of therapeutic objective). The labelling and structure of the datasets associated with each of these chatbot types are, in general, very different. (Taskmaster and DailyDialog are prototypical examples of datasets for goal-oriented vs free-chat agents, respectively). In one case, the primary focus is on identifying the user's 'intent' (what she is trying to achieve) and shaping further interactions to elicit whatever additional information might be required to complete it. Free-chat agents, on the other hand, are mostly concerned with generating responses that simulate what a human conversational partner might say in the same situation. The free-chat setting is where most previous research on identifying emotions and generating responses with emotionally appropriate language has been done.

Customer support agents can be viewed as a hybrid of goal-oriented and free-chat agents, in that the client usually does have a specific objective (resolving or at least reporting a specific problem), but emotional dynamics are also very important: in the final analysis, the primary objective of the dialog agent can be formulated as an emotional state ("client satisfaction"). Automated goal-oriented dialog agents have been studied in quite a few works, for example Ham et al., 2020 [18], as have affect-driven free-chat dialog agents e.g. Colombo et al., 2019 [19], and Lubis et al., 2018 [20], focusing on providing affect-sensitive responses, but very few works have investigated dialog agents that attempt to address both concerns simultaneously [21], [13].

# 3. DATA SELECTION AND ANNOTATION

For our research, we reviewed a number of publicly available conversation-based datasets and selected, as a basis for additional annotation, the Kaggle Customer Support on Twitter dataset<sup>1</sup>. In the modern world, customer support via social media is becoming increasingly popular, and it would certainly be valuable to be able to automatically gauge a customer's frustration level,

<sup>1</sup> https://www.kaggle.com/thoughtvector/customer-support-on-twitter

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ideally enabling an automated agent to increase customer satisfaction by tailoring dialog responses appropriately. As a first step, we assembled dialogs from the raw tweet data contained in the dataset, by automatically linking the messages by their ids and reply ids, so that they would constitute a complete conversation. After that, these conversations were filtered to exclude examples where more than one user participated in a specific conversation, and so that each of the dialogs contained no less than two user turns, separated by a customer support turn in between. This was done in order to enable modelling of the effect that a customer support turn might have on the emotional state of the specific user.

Having prepared the conversations in this manner, we selected a subset of four hundred of them for annotation. We simply took the first four hundred, as the source data was not organized in any specific way, so choosing in this way provided an essentially random sample while allowing to extend the dataset as needed by simply adding subsequent samples. The conversations were then anonymized and unified by replacing the user Twitter ids and support ids with generic "USER" and "SUPP" labels, respectively. In cases of dialogs containing several sequential user or support messages, they were joined together, so that the sequence of turns was always USER -> SUPP -> USER -> SUPP -> etc. Other sensitive information, such as email addresses, had been already replaced in the Kaggle Customer Support dataset by generic placeholders like " email ". Each of the dialogs was assigned a unique id. Files with prepared dialogs were sent to three annotators along with the instruction on their annotation. The annotators were asked to assign a single value to each of the customer turns. The values could be integers from 0 to 4, marking a customer's frustration level as perceived by the annotator, where zero was to mean that that customer is satisfied or is in a neutral emotional state, while four indicated ultimate frustration. Another allowed value was "n", which meant that it is not possible to make a conclusion about the customer's emotional state from the message, e.g. in the case of giving single-word answers or providing purely technical information in response to a question. In addition, there was a possibility to leave the value empty, which meant that the annotator could not interpret the message, for example, in case if the language was not known to him or the text was in some other way not comprehensible.

After the annotated files were received back from the individual annotators, they were combined into a single master file, in which every user turn in every conversation was associated with three assigned values, one from each annotator (note that some of these values could be 'n' or blank, as previously described). This file was then further filtered to exclude dialogs that didn't meet the criteria for dialog length, and keeping just the conversations involving only a single user with one customer support representative — yielding a total of 376 dialogs, with an average dialog length of 5.2 turns.

# 4. FRUSTRATION INTENSITY PREDICTION

This section describes the proposed approach for frustration intensity prediction for dialogs, as well as experiments conducted with the purpose to validate the concept.

# 4.1. Method Overview and Data Preparation

The research focuses on frustration intensity prediction for user-side turns in Twitter-originated customer support dialogs and includes two different tasks:

1. actual frustration intensity prediction – frustration intensity prediction given actual text (of the turn),

2. frustration intensity dynamics prediction – frustration intensity prediction given texts of the previous two turns (user's and support's, respectively).

An annotated dialog d is represented by a sequence of 2-tuples d<sub>1</sub>, d<sub>2</sub>, ..., d<sub>n</sub>, where

- d<sub>i</sub> represents one turn odd turns are user's turns, even turns are support's turns,
- d<sub>i</sub> is a tuple containing
  - $\circ$  d<sub>i</sub>(1) text,
  - $\circ$  d<sub>i</sub>(2) frustration intensity, an integer value in the range [0..4].

The aim of the experimentation is to show that the user's frustration intensity can be predicted from keywords found in the text – either of the current turn, or previous ones.

For our experiments, we used a corpus of 376 dialogs having an average dialog length of 5.2 turns (counting both user and support turns, e.g. 3 user turns and 2 intervening support turns). This dataset included 1038 annotated user turns, of which 843 were selected as valid for the modelling process as they were rated with a numeric value by all 3 annotators (we excluded turns that received an 'n' or didn't receive a rating from one or more annotators), as well as 470 valid support turns (support turns occurring between two valid user turns were considered valid for the dynamics prediction modelling task). The distribution of ratings (0, 1, 2, 3, 4) over the 843 valid user turns were (155, 125, 234, 239, 90), respectively; thus, rating values of 2 and 3 are the most common and are almost equally frequent. For the 470 valid support turns, the average frustration intensity change from the previous user turn to the current one was -0.35, so that, in general, frustration intensity is observed to decrease from turn to turn, but only slightly. Over the course of a short dialog, the user's frustration intensity rating is, on average, expected to remain essentially unchanged.

Individual dialog turns for our predictive models were represented using a bag-of-words encoding, using keywords/tokens from selected subsets of the overall vocabulary (encoded as binary vectors, from two separate vocabularies: one for user texts,  $V_{user}$ , and another for customer support texts,  $V_{supp}$ .

The vocabularies were constructed by selecting from lower-cased tokens occurring at least 3 times in the corresponding valid turns (user's and support's, respectively). This criterion resulted in base vocabulary sets with cardinalities  $|V_{user}| = 941$ , and  $|V_{supp}| = 450$ . Only the k 'best' tokens from these vocabularies were used for text encoding – the first k tokens when ranked according to increasing standard deviation of the ratings assigned to turns containing these particular tokens. These thresholds,  $k_{user}$  and  $k_{supp}$ , served as two of the hyperparameters for our models (with hidden layer size being another), which we evaluated over the ranges:  $k_{user}$  in [50 to 700] tokens for user turns, and  $k_{supp}$  in [50 to 350] for support turns.

# 4.2. Quality Measures and Experiment Tasks

For both classification tasks (predicting integer frustration intensity values) we used the following quality measures:

- 1. absolute accuracy,
- 2. accuracy with tolerance +/- 1 (so that an "off-by-one" prediction is also considered correct) as individual intensity grades are not actually independent classes, but form an ordered sequence, this measure seems more adequate (e.g. predicting 2 when the

"correct" rating is annotated as 3, is not equally wrong to predicting 0 in the same situation).

# Experiment Task #1: Frustration Intensity Prediction (see Fig. 1).

Task description:

- Given the user's turn text (encoded as described in Section Data-Prep),
- Predict the frustration intensity of this turn.

Baseline:

- For the 'exact' accuracy predict the most statistically frequent rating, i.e. 3 (as per Section Data-Prep) for all inputs;
- For accuracy with tolerance +/-1, predict frustrationequal to 2 for all inputs as it is the most frequent in this setting.



baseline



# Experiment Task #2: Frustration Intensity Dynamics Prediction (see Fig. 2).

Task description:

- Given the user's turn text, and the following support's text (both encoded as per Section Data-Prep);
- Predict the frustration intensity of the next user's turn.

Baseline:

• Predicted frustration of the initial user's turn (obtained the way task #1 is being solved) returned — so that the reference model computes the actual user's frustration intensity and regards that it won't change in the next turn.



Figure 2. Modelling frustration intensity dynamics.

# 5. EXPERIMENTS AND RESULTS

### 5.1. Experiment Configuration and Flow<sup>2</sup>

The experimentation was carried out in two phases:

- 1. Preparation:
  - a. hyperparameter search for neural network models,
  - b. selection of the set input configurations to represent dialog data (as shown in column #1 of Tables 1 and 2);
- 2. Main run run experiments with selected hyperparameters and with every selected input configuration.

### **5.1.1. Experiment Preparation**

For each of the two experiment tasks, a hyperparameter search covering several thousand experimental runs was conducted, to select a final model consisting of a multi-layered perceptron with one hidden layer with the following final configuration:

- 1. Input: binary input of several hundreds of values (as per Section "Method Overview and Data Preparation") representing the text of one or two dialog turns as amounts of keywords per turn:
  - a. for experiment task #1 we have selected the following input configurations: 50, 100, 300, 500 (see Table 1) for the number of keywords to represent a user's turn,
  - b. for experiment #2 we have selected the following input configurations: 50/50, 200/100, 500/200, 700/350, meaning that to train the baseline model input configurations 50, 200, 500, 700 were used respectively (see Table 2) —the number of keywords to represent the previous user's turn/the number of keywords to represent the following support's turn:

<sup>&</sup>lt;sup>2</sup>Source code is available at https://github.com/zuters/dfrustration

- 2. Hidden layer: 64 neurons;
- 3. Output: categorical of 5 possible values representing frustration intensity (0..4);

The number of epochs for each experiment: 50.

# 5.1.2. Experiment Main Run

With the obtained model architecture, we have conducted a further series of experiments using a different input—encoding configurations as selected in the preparation phase.

For each input configuration of each of the two experiment tasks, we used Leave-one-out cross-validation to evaluate the model for the average accuracy (see Section "Quality Measures and Experiment Tasks"). Experimentation for a fixed input configuration consisted of the following steps:

- For all annotated n data points in the dialog dataset relevant to the experiment (as for Section "Quality Measures and Experiment Tasks"):
  - Prepare the data for the proposed (target) model:
    - the current data point is reserved for testing:
      - for task #1 a data point is one user's turn in a dialog to predict the current intensity (as in Fig. 1),
      - for task #2 a data point is the current user's turn, as well as the following support's turn to predict the next intensity (as in Fig. 2);
    - the rest of n-1 data points go for training;
  - Prepare the data for the baseline:
    - for task #1, a fixed baseline value is used the most common label in the dataset (Baseline columns in Table 1),
    - for task #2, separate data for the baseline model are prepared (current user's turn only);
  - Train the models for 50 epochs:
    - for task #1, only the target model is trained (as the baseline is fixed),
    - for task #2, the baseline model is also trained;
  - Collect the experiment results:
    - For task #1 apply the model to the test data and collect accuracy measurements (Result columns in Table 1),
    - For task #2 apply both models to the test data and collect accuracy measurements:
      - target model accuracy (Result columns in Table 2),
      - baseline accuracy (Baseline columns in Table 2).

Evaluate the input configuration: the final result is the average accuracy of the n models of the input configuration (as obtained using Leave-one-out cross-validation).

# **5.2. Experiment Results**

When running our series of experiments, we found that the results for repeated runs using a given configuration generally varied only within a range of one percent, so here we report all results rounded to whole numbers (see Tables 1 and 2).

#### **Experiment Task #1: Frustration Intensity Prediction.**

Input	Accuracy, %		Accuracy with tolerance 1, %	
configuration: user keyword	Result	Baseline	Result	Baseline
count				
50	37		74	
100	41	20	78	71
300	41	28	80	
500	41		80	

Table 1. Results for frustration intensity prediction.

Experimental results show that:

- Frustration intensity can be effectively predicted from the presence of selected keywords;
- 100 keywords can be sufficient for predicting the frustration with the 'exact' accuracy (with no tolerance);
- Using more keywords gives better results for accuracy with tolerance.

### **Experiment Task #2: Frustration Intensity Dynamics Prediction.**

Input	Accuracy, %		Accuracy w	Accuracy with tolerance 1, %	
configuration: user keyword count / support keyword count	Result	Baseline	Result	Baseline	
50/50	34	28	58	67	
200/100	34	30	62	70	
500/200	34	33	68	70	
700/350	30	31	65	69	

Table 2. Results for frustration intensity dynamics prediction.

Experimental results show that:

- Frustration intensity can be to some extent predicted from presence of selected keywords in the user's previous turn (baseline model);
- Using additional keywords from the customer support turn doesn't improve the predictions.

# 6. **DISCUSSION**

In this work, we have constructed a neural network-based model for predicting user frustration intensity from the text of a user tweet addressed to a customer support. This model takes an encoded representation of the user message as an input and gives an output in the form of an integer rating of frustration intensity on a 5 point scale (0 to 4), achieving a precision of 41%, 14% higher than a baseline which simply assigns the most frequent label to all instances. In addition to exact precision, we also calculate precision with tolerance (allowing a difference of 1 between the actual and predicted rating). Using this "+/-1 accuracy" metric, our model achieves 80%, 9% higher than the baseline (71% using this metric). This allows us to say that to a certain

degree frustration intensity can be predicted from the text of a user's message precisely, and in 80% of cases it can be predicted approximately.

In addition, we have constructed another neural network-based model that predicts the user's emotional state dynamics from the contents of the support agent's reply to a preceding message from the user. From encoded representations of the user's message and the support agent's message, it attempts to predict the frustration rating that annotators assigned to the next (user's) turn. As the baseline model we have used the prediction of the frustration intensity for the initial user message, under the assumption that the user's frustration remains unchanged. The achieved precision was 34%, a very slight (1%) improvement over the baseline. Also, for this scenario, allowing +/- 1 tolerance in the predicted frustration intensity doesn't improve over the baseline (just using the prediction for the initial message is better), thus implying that knowing the contents of the support agents message provides no additional useful information toward predicting changes in the user's state of frustration (and which, in general, does not significantly change from one turn to the next).

We have already noted the overall tendency for the user's level of frustration tends to remain mostly unchanged from turn to turn. We hypothesize that this might be at least partially explained by the fact that customer support representatives are already formulating their replies with the goal of trying to reduce, or at least to not increase, the customer's frustration or level of dissatisfaction with their company's products or services (they are, in fact, often trained and explicitly motivated to do so).

Manually examining our data in more detail, we find only 7 examples of dialogues where the user's level of frustration has been labelled as changing for the worse by more than 1 point from one turn to the next (in all such examples the increase is +2 points; there are no examples of a jump of +3 or +4 points). A change in rating for the better is relatively more common: there are 44 examples of turn-to-turn transitions with a -2 delta (where the user's level of frustration has decreased by two points), 13 with -3, and one with -4 (which would mean that the user started out maximally frustrated/dissatisfied but transitioned to being completely satisfied within a single dialog turn). Some examples of such exceptional dialogs can be seen in Appendix 1.

But such outlier transitions are the exception rather than the rule — the overall finding in terms of turn-to-turn dynamics is well illustrated by the relatively strong performance of our baseline model, which simply assumes that the user's frustration level will remain unchanged from the previous turn.

# 7. CONCLUSIONS AND FUTURE WORK

In this paper, we have presented a new dataset — a subset of the Kaggle Twitter Customer Support dialogs consisting of close to 400 dialogs and comprising almost 900 individual customer tweets, annotated for frustration intensity on the scale of 0 to 4. We have selected the most popular grade as a baseline and demonstrated that frustration intensity can be predicted based on the contents of an individual tweet with an accuracy significantly higher than the baseline (41% compared to 27%). This result was achieved by constructing a neural network and training a simple classification model. We also examined the effect of customer support turns on the emotional state of the user and found that, typically, the user's emotional state mostly remains unchanged, with a small decrease of 0.34 points on average from one turn to the next. Currently, in contrast to our generally positive finding for predicting turn-by-turn frustration ratings from text-based features, we conclude that, given the challenges in precise calibration of the user's frustration level — due at least partially to the subjective and fleeting nature of the emotion itself

and the difficulty of estimating it by a third party purely from the text of a conversation, trying to model this dynamic as a function of the emotional valence of the support agent's messages doesn't yield any strong results (at least not using classification models like the neural models we tried).

In the future, we are looking towards possibly adapting and applying this methodology to dialogs in Latvian, Latvian being a low-resource language where practically no work on automatic emotion annotation with machine learning methods has been undertaken, and analysing the effect of another language on the accuracy of automatic annotation of frustration level, and on the feasibility of predicting the dynamics of the user's emotional state.

#### **ACKNOWLEDGEMENTS**

The research has been supported by the European Regional Development Fund within the joint project of SIA TILDE and University of Latvia "Multilingual Artificial Intelligence Based Human Computer Interaction" No.1.1.1/18/A/148.

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# **APPENDIX 1**

#### Turns for the worse: frustration rating increases by +2 points

Major transitions for the worse (+2 delta in frustration rating) seem often to be situations where the customer support representative tells the user to do something that he or she has already tried. This, presumably, is something that the customer support representative had no way of knowing and is certainly not part of the information available in the input data for our model (which sees only the text of the preceding turns of the dialogue). Another pattern we noted is when the user was probably in fact more frustrated than his first question or statement suggests, but expresses his full frustration only in a subsequent turn. Once again, this is not something that the customer support agent (or a machine learning model) is likely to be able to anticipate.

Outlier transitions for the better (-3 or -4 delta in frustration rating), on the other hand, in general seem to be due to something that has happened in the real world (as opposed to in the dialog) to resolve the user's complaint (e.g. the user found a way to resolve it themselves, or the problem got otherwise resolved in the meantime).

USER:	i have bought dlc diablo 3 necromancer and hav phys disc D3 ROS but when i	1
	click necromaner pack on game, dont download https://t.co/JDdn50e0wo	
SUPP:	Hi there, Have you tried accessing this content from your download queue:	
	https://t.co/lyTEIVBTBn Let us know the results.	
USER:	I have followed your instructions, but not, my ps4 has set up automatic	3
	download, and find in library there is no diablo 3 nercromancer my psn id	
	quochuy046, can you help me? Or can I email someone a try for help? live	
	chat on web block me? wtf?	
SUPP:	Hi there. Please follow the steps in the next link: https://t.co/PR9L0S0kEu Let	
	us know the outcome!	

#### **TWCS-T1466** (DELTA: +2)

### TWCS-T3988 (DELTA: +2)

USER:	can you please provide me with your complaints procedure?	2
SUPP:	Hi Ellen, we're available on Twitter if you would like to DM us? Alternatively,	
	you can contact our Customer Relations team using the 1/2 following link:	
	https://t.co/SIhdl3TbaN. ^Jane 2/2	
USER:	Hi @2042 I've spoken to customer relations 8 times and been lied to each time	4
	re price guarantee. Have now raised complaint.	
SUPP:	I'm sorry you're unhappy with our price guarantee service, Ellen. The team will	
	respond to your complaint in due course. ^Kimbers	

# Turns for the better: frustration rating decreases (-3 or -4 points)

### TWCS-T1691 (DELTA: -4)

USER:	I legitimately spent an hour trying to deal with USPS cause I had 1 question and	4
	they just hung up on me or wasn't any help, I could haveSaved my fucking time	
	by just checking my mailbox because sure enough I got the UPS letter saying	
	my package was in oh my gOD	
SUPP:	Is there something that we can assist you with? DM our team ^WS	
	https://t.co/wKJHDXWGRQ	
USER:	Nope, I've got my package thanks	0

# TWCS-T36 (DELTA: -3)

USER:	somebody from @VerizonSupport please help meeeee 🗟 😂 🖨 I'm having	3
	the worst luck with your customer service	
SUPP:	Help has arrived! We are sorry to see that you are having trouble. How can we	
	help? ^HSB	
USER:	I finally got someone that helped me, thanks!	0

### AUTHORS

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